



DiSC® PPSS

Applying DiSC® to Work Settings

DiSC® PPSS provides individuals and teams with detailed, personalized information to help them apply DiSC learning in a variety of business applications. It offers a wide range of practical interpretive reports that help people improve their effectiveness in sales, management, and customer service. For maximum impact, use the included companion instruments to define role expectations and improve interpersonal communication.

Access the World of DiSC Online

DiSC Dimensions of Behavior provide a nonjudgmental language for exploring behavioral issues across four primary dimensions: Dominance, Influence, Steadiness, and Conscientiousness.

DiSC PPSS is a multi-level learning instrument that helps individuals assess how much they use each Dimension of Behavior in a particular situation. The software provides detailed, personalized information to help individuals and teams apply the DiSC learning immediately. The feedback covers a broad range of behavioral characteristics including:

- behavioral strengths and weaknesses
- motivating and demotivating factors
- management and selling styles



Enhance Personal Effectiveness

Experts agree that people can significantly enhance personal effectiveness by honestly evaluating their behavior and selecting self-management strategies that maximize strengths and minimize weaknesses. Organizations around the world use *DiSC® PPSS* to improve effectiveness in four main application areas: self-awareness/self-management; peer relationships/team-building; performance coaching/managing others; and client relationships.

Comprehensive Reports Provide Powerful Insights

DiSC® PPSS software provides individuals and teams with detailed, personalized information to help them apply DiSC learning in a wide variety of today's business applications. Choose from a General Characteristics report, Management report, Peer Relationships report, or Sales report.

Built-In Versatility Expands Learning Opportunities

- Respond on-screen, online, or on paper
- Access "team view" to compare multiple learner profiles

Companion Instruments

DiSC PPSS includes the *Role Behavior Analysis™* (RBA) and the *InterPersonal Profile System* (IPPS) for enhanced DiSC applications.

The RBA collects and processes perceptions of the behavioral characteristics that would most effectively fulfill a job, position, or role.

The IPPS expands on the insights gained from *DiSC PPSS* by collecting and processing up to five other people's perceptions about the learner's behavior. The comparison of the responses provides useful information for improving interpersonal communication and building relationships.

Inscape Publishing

The power to transform individuals, teams, organizations. Inscape pioneered the original DiSC learning instrument over three decades ago. Today, we continue to create innovative products and services that inspire, energize, and empower individuals. Available in 21 languages in over 50 countries, our extensively researched, time-tested resources create the opportunity for transformational experiences. We have helped more than 40 million people develop a deeper understanding of themselves and their relationships, discover their potential, and realize greater success.

Christine Schneider Smith

CASS Enterprises

P. O. Box 196

Fremont, Ohio 43420-0196

419-332-9603/1-800-332-2773

cass@cros.net